

COMPLETE TURNKEY SOLUTIONS FOR WEIGHING AND FILLING

www.ohlsonpack.com

OHLSON PACKAGING, INC.

John Ohlson Jr. 490 Constitution Drive Taunton, MA 02780 johnjr@ohlsonpack.com

Tel: 508-977-0004 Fax: 508-977-0007

QUOTE #: 11110703 QUOTE DATE: 11-8-11

CUSTOMER:

Pascal Noel
Les Pêcheries Marinard Ltée 5178
41, De l'Entrepôt
Rivière-au-Renard, QC G4X 5L3

Tél: 418-269-3381 ext: 103 Fax: 418-269-5727 Courriel: marinard.prdqua@globetrotter.net Blois Fish Processing Automation Ltd.

Attn: Bain Blois

83 Stonehaven Cres, Dartmouth, NS-B2V 2S7

BAINBLOIS@EASTLINK.CA Tel: 902-440-0803

PRODUCT: IQF Shrimp WEIGHT: 150 grams to 5 lbs

CONTAINER:

Laminated Bags

SPEED:

150 grams = Up to 50 Bags per minute 5 lbs = Up to 15 Bags per minute

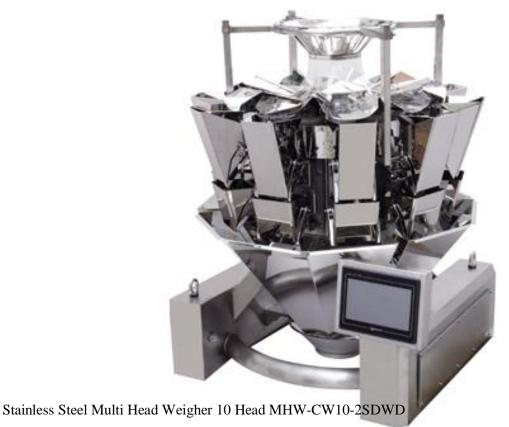
ACCURACY:

150 Grams = Average within 2 grams 5 lbs = Average within 6 grams



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MHW-CW10-2SSDWD 10 Head Stainless Steel Combination Weighing Machine



(10) Ten Weigh Scales with Strain Gauge Load Cell

(10) Ten Feed Buckets and (10) Ten Weigh Buckets

All product handling parts of heavy duty highly polished stainless steel

(10) Ten Drive Unit/Weighing Mechanism Modules accurate to 0.1 gram

Ring Gate In feed Assembly to assist product feed control

Weigher Base Welded Body Construction

All Microprocessor and Electronic Control hardware is contained within the Weigher Base and Remote Control Unit

Remote TFT Color Touch Screen Display

(100) One Hundred Product Programs

Battery Backup Memory





Food Grade Buckets



Stainless Steel Floor Level Supply Hopper, Model SH-2SS

Stainless Steel Construction

Electromagnetic Feeder



STAINLESS STEEL VERTICAL FORM FILL AND SEAL MODEL # VFFX-7311-SS



STAINLESS STEEL VERTICAL FORM, FILL AND SEAL MACHINE VFFX-7311-SS

Dual Servo Control **Stainless Steel Construction Auto Positioning Belts** Auto Film Detection Auto Centering Film Spindle **PLC Controls** Color Touch Screen Display Bag Capabilities:

Width = 3 ½ ö ó 12 ö Length = $2\ddot{o}$ ó $15 \frac{3}{4}\ddot{o}$

Film Width = 23 ½ö

Power: 15A, 220 VAC Single Phase

Air: 7 CFM @ 90 PSI

OPTIONAL EQUIPMENT

Printer Air Flushing Gas Flushing Air Expeller Hole Punch Gussett Flat Bottom Product Settler



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MODEL#	DESCRIPTION	PRICE
SH-2SS	(1) Stainless Steel Supply Hopper	\$3,500.00
VB-18-6-21SS	(1) Stainless Steel Vertical Bucket Elevator	\$17,500.00
MHW-CW10-2SSD-WD	(1) 10 Head Stainless Steel Combination Weighing Machine with 2.5 L Dimpled Contact Surfaces Wash Down	\$45,000.00
MHW-BF-SS	(1) Stainless Steel Base Frame	\$5,000.00
Options:		
VFFX-7311	(1) VFFX Bagger . Bag Size 3-1/2+12+W x 2+16+T	\$45,000.00
VFFX-9	(1) 3 Line Hot Stamp Imprinter	\$1,500.00
VFFX-11	(1) Air Expeller	\$2,500.00
VFFX-20	(1) Product Catcher	\$1,800.00
VFFX-35	(1) Stainless Steel Take Away Conveyor	\$3,500.00
	(1) Foot Switch + Chute for Hand Held Bag	\$1,500.00
	(1) Scale Spare Parts Kit	\$750.00
	(1) Bagger Spare Parts Kit	\$900.00
	(1) Bucket Elevator Spare Parts Kit	\$350.00

<u>Installation and Training</u>: By Ohlson Packaging Technician is \$95 per hr plus travel expenses, including airfare, car rental, hotel, and meals.

- It is presumed that the equipment has been unpacked and placed in the packing area and that power and air are supplied. Please contact us to confirm specific power and air requirements for system quoted
- Adequate amount of product for testing is required.
- Plant Facilities Manager, Maintenance, and Shift Supervisors are required to be available for training.
- Time of Delivery: 4 weeks from:
- Initial Payment/Deposit -
- Sample Product -
- Sample Containers -
- Signed Approval Drawing -

Terms of Payment: 50% upon order confirmation, 40% prior to shipment, 10% net 30 days after delivery.

- All prices quoted are F.O.B. Taunton, MA.
- The prices quoted are valid for three (3) months.
- Ohlson Packaging welcomes its customers to visit Taunton MA prior to shipment of system to test run product and confirm speeds and accuracies.

Warranty: 12 months on fabricated parts.

Thank you for this opportunity to present our quotation.

John Ohlson, Jr.

Ohlson Packaging

Terms and Conditions:

Offer and Confirmation of Order

- 1. These General Conditions shall apply unless otherwise agreed in writing between the parties.
- 2. Any offer shall be submitted subject to the goods being unsold. The offer shall remain valid for acceptance only up to 30 days after the date of offer.

Drawings – Descriptions

3. Any drawings, proposals or specifications remain the property of Ohlson Packaging and may not be copied, communicated to competing companies or utilized without our permission

Prices

- 4. All prices are ex Ohlson Packaging factory, Taunton, Massachusetts (USA) unless otherwise noted.
- 5. The goods shall be forwarded for the Purchasers account and at his risk.
- 6. Insurance shall be taken out by the Purchaser, however upon request Ohlson Packaging may arrange for insurance and will then charge the actual costs.
- 7. Our prices do not include government tax (V.A.T.) or any other kind of tax existing in the USA or in the Purchasers home country, including any consular

fees or dues payable at the particular destination prior to or after the dispatch of the goods.

- 8. Expenses relating to any trial run, inspection or control of the machinery or of the goods or as required by the authorities in the Purchasers country are not included in our offer.
- 9. The prices quoted are subject to alterations due to fluctuating exchange rates as well as to any increase beyond our control.

Crating

- 10. Crating shall be paid by the Purchaser and is not refundable.
- 11. With a view to safe delivery and to the necessary protection of the machines we shall determine the nature of the packaging to be used.

Passing of Risk

12. The time at which the risk shall pass shall be the time of delivery FOB Taunton, MA in accordance with INCOTERMS 90 (the International Rules for the I interpretation of Trade Terms of the International Chamber of Commerce).

Delivery

- 13. The machines supplied by Ohlson Packaging shall be of good workmanship and shall be made of first class materials.
- 14. Motors and other electric equipment shall be first class and of the highest standard, for instance motors according to US standard, minimum OP 54 design.

Time of Delivery

- 15. The time of delivery (time if dispatch) shall be as from the date of reaching agreement on all details relating to the supply, including the Purchaser having complied with the terms of payment agreed.
- 16. The time of dispatch is stated subject to any Act of God.
- 17. Any delay in the delivery shall not entitle the purchaser to cancel the order or to refuse to take delivery of the goods, nor shall the Purchaser be exempted from complying with the terms of payment. No compensation shall be made for loss of production, loss of profit or for any other costs due to a delay in the delivery.

Warranty

- 18. Seller warrants the equipment to be as specified herein. It is agreed that there are no other warranties, express or implied. Defects which develop under normal and proper use and maintenance within 12 months from date of shipment from factory will be corrected, defective parts will be replaced F.O. B. factory, provided Buyer shall have given prompt notice to Seller of any such defects and provided Buyer has returned defective parts to Seller within thirty (30) days of their occurrence. No allowance will be taken for repairs or replacements not authorized in writing by the seller.
- 19. Ohlson Packaging warranties parts only, excluding freight charges for all items sold for a period of 12 months from the date of delivery from the factory. Performance and operation specifications are valid only if an Ohlson Packaging Technician commissions the equipment.
- 20. Installation of warranty parts is the Customer responsibility. Customer will be trained during installation by an Ohlson Packaging Technician.

Rights of Property

21. The goods sold shall remain our property until the entire contract amount has been paid, and the Purchaser shall be obliged to keep the machinery insured at its full value until then.

Payment

- 22. Unless otherwise agreed, payment shall be effected in the following way: 50% with order, 40% prior to shipping, and 10% 30 days after delivery or as stipulated in the quote.
- 23. If the Purchaser does not effect payment at the time agreed, we shall be entitled to charge interest on the sum due at a rate of currently 1½% per month, from the date on which such sum became due.
- 24. If, on account of conditions other than an Act of God, the Purchaser still has not paid the amount due within three months, we shall be entitled to terminate the contract by notice in writing and to claim damages from the Purchaser for any losses sustained by us and as compensation for the work partially or fully completed.
- 25. If, prior to shipment, the Purchaser has not fulfilled the terms of payment agreed upon or fails to accept delivery of the machinery on due date, the cost of possible storage of the machinery shall be borne by the Purchaser. Payment of the sum due shall be effected immediately on demand from Ohlson Packaging.

Installation – Commissioning

- 26. Ohlson Packaging Shall (at the customers request), supply the drawings and instructions required for the installation at the Purchasers factory and for commissioning of the machinery.
- 27. Unless indicated, assistance by one of our experts shall not be included in the contract, but may be made available by special agreement.
- 28. It shall be possible for the installation technician to start on his tasks immediately upon his arrival and complete these tasks without any interruption. If this is not the case, delay resulting from this shall be charged as extra work. Any extra traveling by the installation/commissioning technician that results from the Purchaser not wanting the machinery commissioned when installation has been finished shall also be charged as additional service.
- 29. When installation commissioning and training of the Purchasers staff are included in the order, the Purchaser shall see to it that work commences at the fixed time. Coordination with the Purchasers own work and with the work of any other suppliers shall ensure that installation may be completed without any delay and within an uninterrupted period. If this is not the case, any delays resulting from this shall be charged as extra work.
- 30. Ohlson Packaging shall also assume that the personnel, equipment, and facilities necessary for the completion and commissioning of the plant shall be made available to Ohlson Packaging by the Purchaser free of charge, and at the hours requested by Ohlson Packaging. The Purchaser shall insure these personnel.

Product Liability

- 31. Ohlson Packaging shall be liable for personal injury only if it is proven that such injury was caused by the sole fault or negligence on the part of Ohlson Packaging or others for whom we are responsible.
- 32. Ohlson Packaging shall not be liable for damage to property, real or personal, occurring while the supply is in the possession of the Purchaser. Nor shall Ohlson Packaging be liable for damage to products manufactured by the Purchaser, or to other products of which the Purchasers product form a part.

 Apart from these limitations Ohlson Packaging shall be liable for damage to property on the same conditions as for personal injury.
- 33. Ohlson Packaging shall in no circumstances be liable for loss of production, loss of profit or any other consequential damage and indirect loss.

- 34. To the extent Ohlson Packaging might incur product liability towards any third party, the Purchaser shall indemnify Ohlson Packaging as far as our liability has been limited by the preceding paragraphs.
- 35. If a third party against one of the partiesqlodges a claim for damage, the latter party shall forthwith inform the other party thereof. Ohlson Packaging and the Purchaser shall be mutually obliged to let them be summoned to the court examining claims for damages lodged against one of them on the basis of damage allegedly caused by the supply. The mutual relations between the Purchaser and Ohlson Packaging shall always be settled according to these terms and conditions.
- 36. The laws of the United States and State of Massachusetts shall govern any disputes arising out of the contract and its conditions. Subject to MA. Stats. Ch. 788 and the rules of the American Arbitration Association, all disputes between the parties shall be arbitrated. The arbitration shall be vended in Taunton, Massachusetts unless the parties agree in writing to a different venue. The parties to this agreement agree that the Courts of the States of Massachusetts shall have the power to enforce this agreement. They further agree that they shall be subject to personal jurisdiction of the Courts of the State of Massachusetts. The parties further agree that any such dispute shall be vended in the Circuit Court for Taunton County.
- 37. EXCEPT AS SET FORTH IN PARAGRAPH 18 OF THESE GENERAL CONDITIONS, OHLSON PACKAGING EXPRESSLY DISCLAIMS ANY REPRESENTATION OR WARRANTY OF ANY KIND, WHETHER EXPRESS OR IMPLIED, INLCULDING THE WARRANTY OF MERCHANTABILITY AND THE WARRANTY OF FITTNESS FOR A PARTICULAR PURPOSE OR ANY OTHER IMPLIED WARRANTY AND, IN ADDITION, THE REMEDIES SET FORTH IN PARAGRAPHS 19 TO 22 OF THESE GENERAL CONDITIONS FOR BREACH OF THE EXPRESS WARRANTY ARE THE ONLY REMEDIES WHICH ARE AVAILABLE TO ANY PERSON OR ENTITY FOR BREACH OF WARRANTY. OHLSON PACKAGING SHALL HAVE NO LIABILITY TO ANY PERSON OR ENTITY FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES OF ANY KIND OR DESCRIPTION, INCLUDING LOST PROFITS, INCIDENTAL EXPENSES, OR ANY OTHER CONSEQUENTIAL DAMAGES EITHER ARRISING OUT OF THE EXPRESS WARRANTY IN PARAGRAPH 18 OR ANY OTHER CONTRACT, TORT OR OTHE

Performance

38. Speeds and accuracy are based on sample product provided by customer.